February Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to February (8 months) Cumulative Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	2	6	6	32	39
Cancelled Clubs	9	3	8	5	22
Charter Members	410	536	384	1,078	1,101
New Members	4,921	2,754	3,847	5,999	2,969
Drops	1,041	816	687	718	1,012
Net Gain	4,958	3,037	4,005	6,791	3,600

February Only Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	0	1	0	2	0
Cancelled Clubs	5	-1	0	0	-1
Charter Members	6	31	30	57	3
New Members	253	271	253	35	289
Drops	70	16	36	36	69
Net Gain	194	294	264	80	282

Quarter 3 Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	0	3	2	27	20
Cancelled Clubs	6	-4	-3	0	2
Charter Members	57	182	142	843	583
New Members	1,465	1,007	1,699	2,432	513
Drops	362	281	315	416	338
Net Gain	1,278	1,057	1,636	3,000	922

MBR0213 Page 1 of 10

July to February (8 months) Cumulative Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	10	10
Coun		Cancelled Clubs	4	2	4	4	3
		Charter Members	131	206	82	357	279
		New Members	1,983	692	1,010	3,392	804
		Dropped Members	271	247	236	150	160
		Net Gain	2,054	892	1,064	3,756	1,078
MD NA	Undistricted	New Clubs	1	6	6	4	4
		Cancelled Clubs	0	0	0	0	0
		Charter Members	42	155	166	112	120
		New Members	169	230	279	245	206
		Dropped Members	155	172	160	210	267
		Net Gain	91	232	304	175	161
GAT Group	Total	New Clubs	1	6	6	14	14
•		Cancelled Clubs	4	2	4	4	3
		Charter Members	173	361	248	469	399
		New Members	2,152	922	1,289	3,637	1,010
		Dropped Members	426	419	396	360	427
		Net Gain	2,145	1,124	1,368	3,931	1,239

MBR0213 Page 2 of 10

February Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	1	0
Coun		Cancelled Clubs	3	-1	0	0	0
		Charter Members	0	7	3	32	0
		New Members	95	203	157	8	51
		Dropped Members	38	2	8	2	24
		Net Gain	58	212	156	40	49
MD NA	Undistricted	New Clubs	0	1	0	1	0
		Cancelled Clubs	0	0	0	0	-1
		Charter Members	0	20	0	22	0
		New Members	4	4	19	19	16
		Dropped Members	5	5	8	10	8
		Net Gain	1	19	11	31	17
GAT Group	Total	New Clubs	0	1	0	2	0
•		Cancelled Club	3	-1	0	0	-1
		Charter Members	0	27	3	54	0
		New Members	99	207	176	27	67
		Dropped Members	43	7	16	12	32
		Net Gain	59	231	167	71	66

MBR0213 Page 3 of 10

Quarter 3 Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	10	5
Coun		Cancelled Clubs	4	-4	-3	-1	2
		Charter Members	4	43	30	322	137
		New Members	777	517	302	1,620	235
		Dropped Members	158	106	71	94	71
		Net Gain	653	512	298	1,883	341
MD NA	Undistricted	New Clubs	0	3	1	4	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	4	76	25	106	28
		New Members	38	30	61	69	53
		Dropped Members	38	40	62	72	139
		Net Gain	11	71	28	109	4
GAT Group	Total	New Clubs	0	3	1	14	5
•		Cancelled Club	4	-4	-3	-1	2
		Charter Members	8	119	55	428	165
		New Members	815	547	363	1,689	288
		Dropped Members	196	146	133	166	210
		Net Gain	664	583	326	1,992	345

MBR0213 Page 4 of 10

July to February (8 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	9	15
Coun		Cancelled Clubs	3	0	3	0	0
		Charter Members	128	69	60	334	432
		New Members	1,512	714	957	1,080	924
		Dropped Members	185	160	80	187	189
		Net Gain	1,620	738	1,044	1,394	1,261
GAT Group	Total	New Clubs	0	0	0	9	15
		Cancelled Clubs	3	0	3	0	0
		Charter Members	128	69	60	334	432
		New Members	1,512	714	957	1,080	924
		Dropped Members	185	160	80	187	189
		Net Gain	1,620	738	1,044	1,394	1,261

MBR0213 Page 5 of 10

February Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	0	0
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	6	0	9	4	0
		New Members	154	54	33	7	58
		Dropped Members	3	1	4	14	12
		Net Gain	159	53	41	10	51
GAT Group	Total	New Clubs	0	0	0	0	0
		Cancelled Club	0	0	0	0	0
		Charter Members	6	0	9	4	0
		New Members	154	54	33	7	58
		Dropped Members	3	1	4	14	12
		Net Gain	159	53	41	10	51

MBR0213 Page 6 of 10

Quarter 3 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	8	9
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	33	26	33	258	250
		New Members	548	317	579	382	58
		Dropped Members	102	78	44	109	39
		Net Gain	538	315	593	584	282
GAT Group	Total	New Clubs	0	0	0	8	9
		Cancelled Club	0	0	0	0	0
		Charter Members	33	26	33	258	250
		New Members	548	317	579	382	58
		Dropped Members	102	78	44	109	39
		Net Gain	538	315	593	584	282

MBR0213 Page 7 of 10

July to February (8 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	8	10
Coun		Cancelled Clubs	1	0	1	0	19
		Charter Members	85	94	76	250	270
		New Members	1,252	1,117	1,567	1,271	1,026
		Dropped Members	403	191	206	136	388
		Net Gain	1,189	1,207	1,564	1,464	1,049
MD NA	Undistricted	New Clubs	1	0	0	1	0
		Cancelled Clubs	1	1	0	1	0
		Charter Members	24	12	0	25	0
		New Members	5	1	34	11	9
		Dropped Members	27	46	5	35	8
		Net Gain	4	-32	29	2	51
GAT Group	Total	New Clubs	1	0	0	9	10
·		Cancelled Clubs	2	1	1	1	19
		Charter Members	109	106	76	275	270
		New Members	1,257	1,118	1,601	1,282	1,035
		Dropped Members	430	237	211	171	396
		Net Gain	1,193	1,175	1,593	1,466	1,100

MBR0213 Page 8 of 10

February Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	0	0
Coun		Cancelled Clubs	1	0	0	0	0
		Charter Members	0	4	18	-1	3
		New Members	0	10	43	0	161
		Dropped Members	1	8	16	9	22
		Net Gain	-1	9	55	-1	147
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	1	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	1	1	3
		Dropped Members	23	0	0	1	3
		Net Gain	-23	1	1	0	18
GAT Group	Total	New Clubs	0	0	0	0	0
·		Cancelled Club	2	0	0	0	0
		Charter Members	0	4	18	-1	3
		New Members	0	10	44	1	164
		Dropped Members	24	8	16	10	25
		Net Gain	-24	10	56	-1	165

MBR0213 Page 9 of 10

Quarter 3 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	5	6
Coun		Cancelled Clubs	1	0	0	0	0
		Charter Members	16	22	34	157	168
		New Members	100	140	730	346	162
		Dropped Members	40	57	133	101	85
		Net Gain	98	139	675	448	276
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	1	0	0	1	0
		Charter Members	0	15	20	0	0
		New Members	2	3	27	15	5
		Dropped Members	24	0	5	40	4
		Net Gain	-22	20	42	-24	19
GAT Group	Total	New Clubs	0	0	1	5	6
·		Cancelled Club	2	0	0	1	0
		Charter Members	16	37	54	157	168
		New Members	102	143	757	361	167
		Dropped Members	64	57	138	141	89
		Net Gain	76	159	717	424	295

MBR0213 Page 10 of 10